

Message Text

UNCLASSIFIED

PAGE 01 MUSCAT 00092 180516Z
ACTION COME-00

INFO OCT-01 NEA-10 ISO-00 EB-07 EUR-12 /030 W
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R 180440Z JAN 77
FM AMEMBASSY MUSCAT
TO SECSTATE WASHDC 2846
INFO AMEMBASSY ROME

UNCLAS MUSCAT 0092

E.O. 11652: N/A
TAGS: BEXP MU
SUBJECT: PRODUCT OPPORTUNITY - OMAN GAS PIPELINE

REF: STATE 4905

1. OMANI AGENT FOR SNAM PROGETTI (ENI'S ENGINEERING SUBSIDIARY) WHICH WON GAS PIPELINE CONTRACT IS SHEIKH MUSTAQIL. ALL ENQUIRIES BY AMERICAN FIRMS CONCERNING PIPELINE SHOULD BE DIRECTED TO QAIS OMANI ESTABLISHMENT, P.O. BOX 656, MUSCAT, SULTANATE OF OMAN, CABLE AMER, TELEX MB 300 AMER, WHICH IS OWNED BY SHEIKH MUSTAQIL QBIN AHMED BIN ALI AL MAASHANI. QAIS OMANI ESTABLISHMENT MANAGER IS FAROUK HUSSAIN SHARFI.
2. MEED REPORT DIRECTING ENQUIRIES TO ACTING PETROLEUM DIRECTOR ALI BATTASHI IS INCORRECT. NEITHER COMMERCE MINISTER MOHAMMED ZUBAIR NOR PETROLEUM MINISTRY WILL BECOME DIRECTLY INVOLVED IN NEGOTIATIONS BETWEEN SUPPLIERS AND ENI.
3. TWENTY-INCH PIPES ARE ALREADY IN OMAN, BUT VALVES AND PUMPING EQUIPMENT WOULD BE GOOD TRADE OPPORTUNITY FOR U.S. FIRMS. ALI BATTASHI INFORMED US THAT UNDER NEW OMANI LAW IT WILL BE IMPOSSIBLE TO SELL EQUIPMENT IN OMAN EVEN FOR GOVERNMENT PROJECT UNLESS FOREIGN FIRM HAS A LOCAL AGENT.
WOLLE

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Message Attributes

Automatic Decaptioning: X
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Sent Date: 18-Jan-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
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Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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